Airport On-Demand Ground Transportation Program

*Industry Update Meeting*

February 18, 2021
Meeting Agenda

1) Introduction

2) On-Demand GT Program RFP Process and Award

3) Overview of Next Steps in the Process and Council Approval

4) Proposed Changes to the On-Demand Program

4) Safer LLC

5) Closing and Questions
Introduction

• Please be courteous of the presenters and your fellow industry members by not interrupting someone when they are speaking.

• If you are not speaking, please mute your microphone.

• If you have a question, please enter it into the chat box and we will answer either during the meeting or send you a response via email after the meeting.
Due to the impacts of COVID-19 the original plan to release the On-Demand RFP was delayed. We released the RFP on October 23, 2020 with the bid closing on November 20, 2020.

- 25 entities viewed the RFP
- Only 1 officially proposed

In December we commissioned an RFP review panel of management personnel from other Airports that included San Francisco, Oakland, Sacramento, and Denver.

- They reviewed and scored the proposal
- The Airport Issued a Notice of Intended Award and observed the 10-day protest period

Once the process was completed Safer LLC was recommended for award
RFP Next Steps

• We are currently in discussions with Safer LLC to finalize the contract and workout logistics

• Currently the Airport plans on going to City Council for approval of the RFP on March 30th

• Once Safer LLC is approved the Airport would work with Safer to implement their new program as quickly as possible.
Proposed Changes to the Program

- Airport will no longer manage and administer access permits for the On-Demand Program. Therefore:
  - The **Airport** Cost Recovery Fee of $1.55 would no longer be assessed
  - The 300 Permit cap on the program would no longer be observed

- The On-Demand Program would no longer consist of Company Permits and Individual Permits.
  - All Drivers would need to be affiliated with a Company that is permitted with the Airport
  - If a Driver has proper Company credentials, then they would sign an agreement with Safer LLC to participate in the On-Demand Program

- If traffic volumes return to a point where there are more drivers than are needed at the Airport, then staff will work with Safer to re-evaluate the program
• Please Welcome Gabriel and Fabio from Safer LLC

• They will now give an overview of their company
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